How to Run an Effective Coaching Session

Introduction

Your coaching sessions should be as effective and focused as possible in order to help the client reach their goals.

Create an Agenda

Create an agenda for each session. This is a schedule template that gives the session structure. If you're stuck for ideas, it's helpful to take a coaching session with someone else.

Greeting and Opening

Start each session by breaking the ice and getting into the comfort zone, but keep this short.

Review of Progress

Review the progress your client has made so far and identify what's working and what's not.

Questions and Challenges

Go over any questions the client has or specific challenges they're currently facing.

Feedback

Give your client feedback and suggestions on how to overcome obstacles.

Next Steps and Agreed Actions

Use your feedback to agree on action steps to take.

Conclusion

In a coaching situation, you're not telling the client what to do but working together toward a common goal.